

WHAT CAN A JOINT VENTURE PARTNERSHIP DO FOR YOU?

Southern Veterinary Partners understands that each hospital is unique and that owners have different factors to consider before potentially selling their practice. Because of this, we have developed flexible Joint Venture Partnership opportunities that present sellers with several options for partnering with us.



With a Joint Venture Partnership, owners can:

- ▶ **Retain from as little as 20% to 49% equity in their hospital.**
- ▶ **Sell a portion of their retained equity to an associate.**
Sellers may choose to facilitate a loan so that an Associate DVM can more easily buy into the practice.
Sellers may also choose to allocate a portion of cash proceeds to one or more Associate DVMs as a bonus.
- ▶ **Invest a portion of their cash proceeds in equity shares within SVP as a whole.**

Benefits of a Joint Venture Partnership



A dedicated Recruitment team focused on helping recruit DVM & non-DVM associates.



Home Office support in Accounting, Payroll, Human Resources, and other critical day-to-day functions.



A Regional Medical Director & Regional Operations Director to share their expertise and best practices in growing the business and helping manage the team.



Learning & Development resources to support team members in career growth and thus supporting the growth of the practice overall.



An internal Real Estate expert to help facilitate any expansions or new locations.



A best-in-class Business Intelligence team to guide in making data-driven decisions.



Marketing support using analytics and market data to find high-value customers and help unlock additional revenue.



Various tax deferral benefits.

To learn more about Joint Venture Partnership opportunities with SVP, please contact us to schedule a conversation.

GET IN TOUCH

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